

Mark S Powell

“I believe the real purpose of coaching is to focus on a deepening of personal options and capabilities. It is a journey of constantly building, being and adapting.”

Mark's clients are typically regional GMs, MDs or executives in senior commercial roles or with a senior functional responsibility. He works extensively with senior regional executive teams and high potential teams. They come from a range of industries including Energy; Food & Alcohol; Financial Services; Manufacturing; Oil and Gas; Professional Services; and Technology.



Experience

Mark brings to coaching and facilitation, extensive senior level business experience, a keen awareness of the process of change and true appreciation of cultural diversity having lived and worked across Asia for the past 13 years.

A typical assignment will be working with a leader who has a specific change agenda, accelerating the development of a leader who has recently transitioned into a new role or working with a senior executive who knows that the future requires a different set of behaviours. He also does extensive work with senior teams across the region, helping them to deliver project outcomes whilst concurrently developing their collective leadership capacity.

In addition to his work as an executive and team coach, Mark facilitates leadership off-sites that focus on the core challenges of leadership, including strategy development; aligning execution with strategy, and getting organisational engagement through culturally diverse teams. He also helps individuals undertaking their own career transition, particularly where this transition is taking place mid career. His other organisational consulting work includes assessing both internal and external leadership candidates for succession.

His core philosophy is that an effective coach / facilitator, needs to maintain a commitment to the joint goals of development and performance, even if at times this creates tension and paradox.

Marks' clients appreciate his ability to support

them through change whilst maintaining a focus on specific action plans required for immediate performance impact. He stretches his clients with creative approaches that focus on developing their interactions with others, as this relational context is where true leadership takes place. Both his clients and colleagues appreciate his genuine nature, his commitment to their development, and his ability to see a different perspective.

Mark has previously held senior line management positions in business banking, debt markets, and funds management for Citibank and Macquarie Bank in Australia. He has also launched two start-up businesses that were subsequently sold to larger companies. More recently, Mark operated his own boutique executive search firm with offices in Hong Kong and Singapore, conducting senior-level searches across 9 countries in Asia. His work has included multiple assignments in the core regional hubs of Hong Kong; Shanghai, Singapore and Tokyo. He has spoken at regional forums on executive assessment, career management, and leadership.

Mark currently resides in Singapore where he has lived for 8 years. He was previously living in Hong Kong for 6 years. His personal interests include psychology, writing and theatre. He is a former International Rugby Referee and maintains a keen interest in health, fitness and optimal performance. He is also personally committed to his own mindfulness journey and when and where appropriate brings this into his coaching work.

Selected Client Companies

Bourbon
Coats
Commonwealth Bank of Australia
Diageo
FIS Global
Glanbia
Pacific Hotels Group
Pall Corporation
Pinsent Masons
Prudential
Rockwell Collins
Schneider Electric
Sennheiser
Standard Chartered
Thomson Reuters
Time Inc
Tognum

Professional Expertise

- Senior Executive Coaching
- Impact & Project Team Coaching
- Strategy & Business Facilitation
- Executive Career Coaching
- Executive Assessment

Education, Qualifications, Professional Positions

- Bachelor of Economics (Qld Uni)
- Diploma of Education (Qld Uni)
- Graduate Diploma in Business Admin (QUT)
- Graduate Diploma in Applied Finance (Securities Institute)
- Fellow of Securities Institute of Australasia Entrepreneurship, AGSM
- Advanced Corporate Coaching Program, Coach U (USA)
- Systemic Team Coaching Program, Bath Consultancy (UK)
- Certificate Program in Psychological Coaching, Centre for Coaching (UK)
- ACC level ICF Coach

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